

	USED PIANO (旧钢琴)	NEW PIANO (新钢琴)(Young Chang)
PRICE (价格)	From RM1000 above	From RM9990
AGE (年龄)	At least 25 years (至少25年以上)	Less than one year (少过一年)
EXTERIOR (外表)	Visible defects (可视的缺陷)	Brand new (全新)
INTERNAL PARTS (内部零件)	Non-original / Inferior parts (非原装 / 劣等零件)	Original & New (原装及全新)
LIFE SPAN (寿命)	Short (Less than 3 years) (短, 少过三年)	Long (20 years above) (长, 二十年以上)
WARRANTY (保证)	1 to 3 years (一至三年卖家担保)	12-year factory warranty (十二年厂家担保)
BACK-UP SERVICE (服务)	Non reliable service (不可靠)	Supported by authorised & trained technician (有受权及受训的技术人员支援)
MAINTAINANCE FEE (维修费)	Total fee may cost you more than the piano price (全部费用可能超过钢琴价钱)	Minimum & reasonable expenses (最低及合理的费用)
RESALE VALUE (二手价)	Low (less than 30% of the original price) 低 (少过本钱的30%)	Higher resale & trade in value (较高的二手价及换购价)
IF PRACTISED BY BEGINNER (如给初学者练习)	80% will drop the piano lesson* (80%将会放弃钢琴课程)	80% will continue the piano lesson* (80%将会继续学钢琴)